

Housing Development Consortium of Seattle-King County

SPONSORSHIP OPPORTUNITIES



"Our region has led the nation in showing how collaboration can make us more effective as advocates, as funders, and as developers, and at the heart of that leadership is the Housing Development Consortium."

- Dow Constantine, King County Executive

ABOUT HDC

As an advocate, broker, and convener of and for our 210 members, the Housing Development Consortium of Seattle-King County has supported and inspired our growing member base for over 35 years. Together, our members work collaboratively to meet the housing needs of people with limited incomes throughout the region.

Our Vision

All people throughout King County live with dignity in safe, healthy, and affordable homes

Our Mission

Build, sustain, and inspire a diverse network committed to producing, preserving, and increasing equitable access to affordable homes

Dear Friends.

As we close our 35th Anniversary year and step into our next chapter as an organization, we have been so fortunate to work alongside amazing members and partners who continue to work tirelessly towards a vision where King County is affordable, accessible, and inclusive to all.

We have accomplished so much together in the past year, from the resounding approval of the Seattle Housing Levy and the Covenant Homeownership Act to the unprecedented state investments in affordable housing and supportive services. We have played a pivotal role at both local and state levels and have successfully navigated and addressed land use code barriers for housing development projects in East King County. Simultaneously, our Housing Development Internship Program has experienced substantial growth, attracting, training, and retaining students from diverse racial and socio-economic backgrounds, opening doors to opportunities within the affordable housing sector. There is much to celebrate, and I am thrilled to extend an invitation to join us on **April 17, 2024**. Together, we will celebrate our achievements and strengthen the foundation of our association, as we build a new course and vision for the future of affordable housing.

When we were founded in 1988 by 10 non-profit housing providers, it was a different time and place. But the need for housing, collaboration, and vision was the same in many ways as it is today. The need continues to grow, but so do we. Now we number 210 members representing all facets of the affordable housing sector, including developers, owners, managers, housing authorities, major financial institutions, community-based organizations, architects, contractors, accountants, and government agencies. As we continue to implement the goals of our strategic plan with a renewed purpose that aligns with our mission and vision, we are living in a clear and compelling manner the values, aspirations, and commitments of our association.

We are a movement with a single common purpose and your sustained commitment is essential to the progress we've made in creating access to affordable housing across our region. We don't want to miss giving you the opportunity to be front and center with us during this momentous year!

Please review the sponsorship opportunities and benefits below and contact <u>loren@housingconsortium.org</u> if you are interested in sponsoring or have any questions about events or programs.

In sincere gratitude,

Patience Malaba Executive Director

Housing Development Consortium

SPONSORSHIP

HDC's Sponsorship Program is designed with you in mind. Each sponsorship level provides enhanced benefits and an opportunity to put your organization's name in front of our members, supporters, and event participants. Position yourself as a partner for the future of affordable housing.

THE ADVANTAGE OF YEAR-LONG SPONSORSHIP

Maximize your budget through our bundling opportunities. Select and customize your sponsorship and/or advertising buys for the year to reach our members the way you want, when you want.

As a Year-Long Sponsor, you will receive:

Increased Visibility	 Gain exposure and take advantage of premium visibility Position your organization as a strategic partner for affordable housing
Easier Budgeting	 Set your annual budget and customize your sponsorship level for the entire year Hassle free payment options
Additional Benefits	 Customize your marketing needs and make your dollars go further Receive priority selection and placement for sponsoring events Enjoy exclusive opportunities only available to participating sponsors

SPONSORSHIP PACKAGES

PRESENTING \$35,000

Our Presenting package is exclusive to two sponsors and has been designed for our key partners who are critical to our work. This package gives you the highest-level sponsorship at each of our signature events and maximum exposure through our membership programs, events, and communication services.

- Annual Celebration Presenting Sponsor (value \$25,000)
 - April 17: Full screen pre-event slide recognition, verbal and large logo recognition during program, large logo website listing, opportunity for exclusive stage signage and program speaking role, large logo networking hour recognition, large logo in print program, opportunity for ad in print program, large logo recognition in event email marketing, and a boosted social media feature.
- Annual Member Meeting & Year-End Celebration Leadership Sponsor (\$1,500)
 - December: High-profile logo listing on event registration website, screen logo listing, stage logo signage, live podium recognition, and logo listing in e-communications (*Available to members only. Comparable event will be made available to non-members interested in this package)
- Affordable Housing Week Leadership Sponsor (value \$2,000)
 - May: High-profile logo listing on event webpage, HDC hosted event signage and printed materials
- Housing Development Internship Program (HDIP) Support (value \$1000) High-profile logo listing on program materials and promotion
- Leadership Development Survey Course Support (value \$1000)
 - High-profile logo listing on 2024 LDSC collateral, on website, and in annual report
- King County Affordable Housing Symposium Sponsor (value \$1000) January 31: Logo listing on event signage and printed materials
- Offsite Construction Symposium Sponsor (value \$500) February 2024: Logo listing on event signage and printed materials
- Exemplary Buildings and Innovative Construction + Design (\$500) Champion Level (Logo listing on HDC's Exemplary Buildings Program Website as program sponsor)
- Feature in prospective member packet (value \$1500)
- One month highlight on website homepage (value \$1000)
- High-profile logo listing on HDC website sponsor page

PLATINUM \$25,000

Our Platinum package is exclusive to three sponsor and has been designed for our key partners who are critical to our work. This package gives you the highest-level sponsorship at many of our signature events and exposure through our membership programs, events, and communication services.

- Annual Celebration Leadership Sponsor (value \$15,000)
 - April 17: Full screen pre-event slide recognition, verbal and large logo recognition during program, large logo website listing, large logo networking hour recognition, large logo in print program, opportunity for ad in print program, large logo recognition in event email marketing, and a boosted social media feature.
- Annual Member Meeting & Year-End Celebration Leadership Sponsor (\$1,500) December: High-profile logo listing on event registration website, screen logo listing, stage logo signage, live podium recognition, and logo listing in e-communications (*Available to members only. Comparable event will be made available to non-members interested in this package)
- Affordable Housing Week Leadership Sponsor (value \$2,000) May: High-profile logo listing on event webpage, HDC hosted event signage and printed materials
- Race, Equity, and Inclusion Programming Support (value \$1000) High-profile logo listing for events/trainings including meeting materials
- Leadership Development Survey Course Support (value \$1000) High-profile logo listing on 2024 LDSC collateral, on website, and in annual report
- King County Affordable Housing Symposium Sponsor (value \$1000) January 31: Logo listing on event signage and printed materials
- Offsite Construction Symposium Sponsor (value \$500) February 2024: Logo listing on event signage and printed materials
- Exemplary Buildings and Innovative Construction + Design (\$500) Champion Level (Logo listing on HDC's Exemplary Buildings Program Website as program sponsor)
- Feature in prospective member packet (value \$1500)
- One month highlight on website homepage (value \$1000)
- High-profile logo listing on HDC website sponsor page

GOLD \$15,000

Our Gold package is designed for sponsors who want to be involved in most of HDC's yearly activities. This package gives you a high level of sponsorship at each of our major events and exposure through our membership programs, events, and communication services.

- Annual Celebration Champion Sponsor (value \$10,000)
 - April 17: Full screen pre-event slide recognition, verbal and large logo recognition during program, large logo website listing, large logo networking hour recognition, large logo in print program, opportunity for ad in print program, large logo recognition in event email marketing, and a boosted social media feature.
- Annual Member Meeting & Year-End Celebration Leadership Sponsor (\$1.500) December: Logo listing on event registration website, screen logo listing, live podium recognition, and listing in ecommunications (*Available to members only. Comparable event will be made available to non-members interested in this package)
- Affordable Housing Week Leadership Sponsor (value \$2,000) May: High-profile logo listing on event webpage, HDC hosted event signage and printed materials
- Leadership Development Survey Course Support (value \$1000) High-profile logo listing on 2024 LDSC collateral, on website, and in annual report
- Race, Equity, and Inclusion Training Support (value \$500) High-profile logo listing for events/trainings including meeting materials
- High-profile logo listing on HDC website sponsor page

SILVER \$10,000

Our Silver package is designed for sponsors who wish to support HDC in a meaningful way and be involved in some of our yearly activities. This package gives you sponsorship at each of our major events and exposure through our membership programs, events, and communication services.

- Annual Celebration Ambassador Sponsor (value \$5,000)
 - April 17: Half screen pre-event slide recognition, verbal and medium logo recognition during program, medium logo website listing, medium logo in print program, medium logo recognition in event email marketing, and a boosted group social media feature.
- Quarterly Member Meeting Sponsor (value \$1,500)
 - March, June, September: Logo listing on HDC hosted event signage, and verbal recognition at meetings (*Available to members only. Comparable event will be made available to non-members interested in this package)
- Annual Member Meeting & Year-End Celebration Champion Sponsor (\$1,500)
 December: Listing on event registration website, screen listing, and listing in e-communications (*Available to members only. Comparable event will be made available to non-members interested in this package)
- Affordable Housing Week Champion Sponsor (value \$1000)
 May: Medium logo listing on event webpage, HDC hosted event signage and printed materials
- Race, Equity, and Inclusion Program Support (value \$1,000)
 High-profile logo listing for events/trainings including meeting materials
- Logo listing on HDC website sponsor page

BRONZE \$7,500

- Annual Celebration Ambassador Sponsor (value \$5,000)
 - April 17: Half screen pre-event slide recognition, verbal and medium logo recognition during program, medium logo website listing, medium logo in print program, medium logo recognition in event email marketing, and a boosted group social media feature. Exclusive to ten sponsors.
- Annual Member Meeting & Year-End Celebration Champion Sponsor (\$1,500)
 December: Listing on event registration website, screen listing, and listing in e-communications (*Available to members only. Comparable event will be made available to non-members interested in this package)
- Race, Equity, and Inclusion Consulting Services Support (value \$500)
 High-profile logo listing for events/trainings including meeting materials
- Affordable Housing Week Advocate Sponsor (value \$500)
 May: Medium logo listing on event webpage, HDC hosted event signage and printed materials
- Logo listing on HDC website sponsor page

COPPER \$5,000

- Annual Celebration Advocate Sponsor (value \$2,500)
 - April 17: Half screen pre-event slide recognition, small logo recognition during program, small logo website listing, small logo in print program, small logo recognition in event email marketing, and a group social media feature
- Annual Member Meeting & Year-End Celebration Advocate Sponsor (\$500)
 December: Listing on event registration website, screen listing, and listing in e-communications (*Available to members only. Comparable event will be made available to non-members interested in this package)
- Housing Development Internship Program Support (value \$1,500)
 High-profile logo listing on application and marketing materials
- Affordable Housing Week Partner Sponsor (value \$500)
 May: Name listing on event webpage, HDC hosted event signage and printed materials
- Name listing on HDC website sponsor page



SPONSOR COMMITMENT FORM

Sponsorship Package					Amount \$
				Total Due 2023/24	\$
Payment Preferences	•				
☐ Full Amount Nov	w 🗆	Quarterly Installments		Monthly Installme	ents
Payment Method:					
☐ Check Enclosed	d 🗆	Online (send me the link)		Invoice my organ	nization
		mary Contact: Contac			
Billing address:					
Billing contact name	e if differe	ent than Sponsor Representativ	/e:		
·		ed all-year long, however we olution logos are not received			ome sponsor benefits if
Please return complete	d forms to	o: <u>loren@housingconsortium</u>	n.org		
		or via mail:			
		Housing Developr 1326 5th Avenue, Seattle, WA 98101			

Thank you for your support!



À la carte **SPONSORSHIP OPPORTUNITIES**

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Patience Malaba **Executive Director**

Housing Development Consortium

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THE ADVANTAGE OF YEAR-LONG SPONSORSHIP

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As a Year-Long Sponsor, you will receive:

Increased Visibility	Gain exposure and take advantage of premium visibilityPosition your organization as a strategic partner for affordable housing
Easier Budgeting	 Set your annual budget and customize your sponsorship level for the entire year Hassle free payment options
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A LA CARTE SPONSORSHIP OPPORTUNITIES

MEMBER SERVICES:

VIL/VIL	JLK JLK	VICES.		
-		AL CELEBRATION (In-person, April 17, 2024)	\$05.000	_
	0	Presenting - Full screen pre-event slide recognition, verbal and large logo recognition during program, large logo website listing, opportunity for exclusive stage signage and program speaking role, large logo networking hour recognition, large logo in print program, opportunity for ad in print program, large logo recognition in event email marketing, and a boosted social media feature. Exclusive to two sponsors.	\$25,000	
	0	Leadership - Full screen pre-event slide recognition, verbal and large logo recognition during program, large logo website listing, large logo networking hour recognition, large logo in print program, opportunity for ad in print program, large logo recognition in event email marketing, and a boosted social media feature. Exclusive to three sponsors.	\$15,000	
	0	Champion - Full screen pre-event slide recognition, verbal and medium logo recognition during program, medium logo website listing, medium logo networking hour recognition, medium logo in print program, medium logo recognition in event email marketing, and a boosted social media feature. Exclusive to five sponsors.	\$10,000	
	0	Ambassador - Half screen pre-event slide recognition, verbal and medium logo recognition during program, medium logo website listing, medium logo in print program, medium logo recognition in event email marketing, and a boosted group social media feature. Exclusive to ten sponsors.	\$5,000	
	0	Advocate - Half screen pre-event slide recognition, small logo recognition during program, small logo website listing, small logo in print program, small logo recognition in event email marketing, and a group social media feature. Unlimited opportunities.	\$2,500	
	0	Ally - Quarter screen pre-event slide recognition, name listing during program, name listing in networking hour, name listing in print program, name listing in event email marketing, and group social media feature. Unlimited opportunities.	\$1,500	

A LA CARTE SPONSORSHIP OPPORTUNITIES (CONT)		
- QUARTERLY MEMBER MEETINGS (March, June, September) High-profile logo listing on event registration website and meeting materials *Available to members only	\$500/ea	
- LEARN AT LUNCH High-profile logo listing on event registration website and meeting materials	\$250/ea	
 RACIAL EQUITY INITIATIVE Housing Development Internship Program - logo listing in HDI program materials Consulting Services (Caucusing facilitation, etc) - High-profile logo listing on marketing materials HDC Trainings, TBD - High-profile logo listing on event registration website and training materials 	\$1000 \$500 \$500	
o Black Home Initiative Program Support - logo listing on HDC program-specific page	\$250	
- ANNUAL MEMBER MEETING & YEAR-END CELEBRATION (December) *Available to members only	#1.500	
 Leadership (Logo listing on event registration website, screen logo listing, live podium recognition, and listing in e-communications) Champion (Listing on event registration website, screen listing, and listing in e- 	\$1,500 \$500	
communications) o Advocate (Listing on event registration website, and screen listing)	\$250	
- LEADERSHIP DEVELOPMENT SURVEY COURSE (LDSC) SUPPORT High-profile logo listing on 2024 LDSC collateral, on website, and in annual report. Funding can also go toward the Harry Hoffman Leadership Support Fund, a scholarship program used to help cover the cost of trainings and travel outside of HDC	of \$1,000	
- SUSTAINABLE BUILDINGS AND INNOVATION + DESIGN	4500	_
 Leadership (Logo listing on event and training registration webpages and event/training collateral; logo listing on HDC's Exemplary Buildings Program Website as program sponsor) Champion (Logo listing on HDC's Exemplary Buildings Program Website as program sponsor) 	\$500 \$250	
 Offsite Construction Symposium (February 2024) - High-profile logo listing on HDC hosted event signage and printed materials Decarbonize Affordable Housing Now (DAHN) Program Support (logo listing on HDC program-specific page) 	\$500 \$500	
POLICY ADVOCACY:		
 KING COUNTY AFFORDABLE HOUSING SYMPOSIUM (JANUARY 31, 2024) Advocate - Logo listing on event signage and printed materials Partner - Name listing on event signage and printed materials AFFORDABLE HOUSING WEEK (MAY 13 – 17 2024) 	\$500 \$250	
 Leadership (High-profile logo listing on HDC hosted event signage and printed materials) Champion (Medium logo listing on HDC hosted event signage and printed materials) Advocate (Small logo listing on HDC hosted event signage and printed materials) Partner (Name listing on HDC hosted event signage and printed materials) 	\$2,000 \$1,000 \$500 \$250	
COMMUNICATIONS AND OUTREACH:		
 HOME PAGE SLIDER LISTING (1 week) ECONOMIC IMPACT STUDY (x1) Logo listing on Annual Report ANNUAL REPORT (x1) Logo listing on Annual Report 	\$250 \$10,000 \$5,000	
OPERATIONS:		
 GIVE HDC A HOME - ONE MONTH OF HDC OFFICE RENT (MONTHLY = 12) Name recognition in social media posts throughout the month of your choosing 	\$2,500/mo	
- CONSTITUENCY RELATIONSHIP MANAGEMENT SYSTEM INTEGRATION PROJECT (X1)	\$5,000	



SPONSOR COMMITMENT FORM

À la	À la carte Items (please attach opportunities menu with your selections indicated)			Amount \$		
				Toto	al Due 2023/2024	\$
Payn	nent Preferences:					
	Full Amount Now		Quarterly Installments		Monthly Installme	ents
Payn	nent Method:					
	Check Enclosed		Online (send me the link)		Invoice my orgai	nization
			ary Contact: Cont			
Bi	lling address:					
Bi	lling contact name i	f differen	t than Sponsor Represent	ative:		
•	•		d all-year long, however w tion logos are not receive			ome sponsor benefits if
Pleas	e return completed	forms to:	loren@housingconsortiu	um.org		
			or via mail:			
			Housing Develo 1326 5th Avenu Seattle, WA 981	e, Suite 230		

Thank you for your support!